

# Serving Our Communities

Giving back is integrated into the fiber of our culture, on both corporate and personal levels.

**Jon Henkel**, Associate Broker, is heavily invested in the therapeutic riding community and serves as assistant riding instructor and fundraising volunteer at Wheatland Farm. For the last 10 years, Jon has headed the mounted crowd control at the Oatlands Plantation – Loudoun Hunt Point-To-Point Races, and is the parade coordinator for Loudoun Ballet Performing Arts Company. He also performed in the Nutcracker party scene of Act I.



Jon Henkel on Midas

**Abigail Ryan**, Realtor, artist, author, dedicated horsewoman. Abigail rides a very large Belgian Draft Cross horse. She also teaches very young children to ride that horse. Her patience and results are awe-inspiring. In 2017, she painted a toy chest and a pair of satin point shoes for fundraising auctions for the Loudoun Ballet Performing Arts Company (LBPAC).



Toy Chest Painted by Abigail



Heather Iyer

**Heather Hutt Iyer**, Realtor, media expert, investor, and ballroom dancer. Heather feels strongly about providing good affordable housing in high cost areas. She and her husband have purchased several nice units that they have made available to qualified tenants allowing them to live where they work.

**Andrea Justus**, Realtor, Equestrian, Gardener, Journalist. Andrea's involvement with foxhunting and articles in the Purcellville Gazette on hounds and pet adoption events resulted in happy homes for canines and their new owners. Andrea is on the LBPAC advisory board and an active member in several local riding clubs. Through her writing she brings visibility to equestrian

events, multi-use trails, and the importance of equines in Loudoun's economy while keeping her finger on the pulse of open space, tax, and agricultural issues and social service events. Her in depth knowledge of real estate in Loudoun County will get you results!

**Tiffany Henkel**, Associate Broker, former president of the College of William & Mary Alumni Association, Washington Chapter, remains involved in the scholarship community. She is a member of the Advisory Board of LBPAC and has been instrumental in the evaluation and planning of fundraising operations.



Tiffany with the W&M Board Members

**Larry King**, Realtor, high school sports announcer, Vice President and Publicity Director of Loudoun Ballet Performing Arts Company (LBPAC). Larry's community involvement touches the lives of thousands of high school students and their families. In 2017 he was appointed vice president of the newly formed LBPAC. He initiated high definition streaming and video recordings of Company performances to help connect families for performances. Larry also performed the role of the father in the 2017 LBPAC production of the Nutcracker.



Sponsors of the Loudoun Ballet:  
Larry King, Krasi Henkel  
Tiffany Henkel,  
and Jon Henkel

**Krasi Henkel** Had an outstanding 2017. Growing the company and its significance in the community was of primary importance to her. Krasi developed and presented a number of training classes for the Company agents, set up a satellite office in Loudoun County, and continued to service her clients' needs with excellent service helping sell properties throughout the Metro area from horse farms to urban condos.

In March, Krasi accepted the appointment to be President of the Loudoun Ballet Performing Arts Company (LBPAC), a brand new pre-professional ballet company. While the beginning was tough without any assets or funds, within 9 months, LBPAC managed to produce and stage two exceptional productions with 7 performances. Properties on the Potomac, Inc. is a Founding financial sponsor of LBPAC and purchased for them, the Marley floor that is required for covering stage floors for safe dancing, the program books for their first production, Deep in the Forest, and helped fund a number of much needed

administrative requirements. By December, LBPAC dancers performed to over 3000 people in their audience, had over a dozen press articles written about them, and raised over \$90,000. Krasi's vision, love of the ballet and the very talented dancers of LBPAC helped reach into the community for support and delivered beautiful ballets.